### General Fund

**Income**
- Per Capitas: $20,520,532
- Less Agency Rebates: $52,537
- Net Per Capitas: $20,467,995
- AFT Financial Assistance: $446,846
- Other Revenue: $748,134
- **Total Income**: $21,662,975

**Expenses**
- Salaries, Wages, and Benefits: $8,770,126
- Publications: $258,136
- Communications: $86,295
- Governmental Relations: $47,476
- Information Technology: $6,774
- Leadership Development/Training: $217,529
- Member Benefits and Research: $12,390
- Organizing: $351,586
- **Total Programs**: $980,186
- Community College Council: $162,343
- Council Classified Employees: $147,025
- Early Childhood/K-12 Council: $225,757
- Retiree Council: $4,735
- **Total Councils**: $539,860
- Administrative and Operating Expenses: $1,713,201
- Transfers: $4,046,685
- Governance: $461,531
- Committees and Task Force: $12,982
- **Total Expenses**: $21,168,663

**Net Excess (Deficit) of Income Over Expenses**
- **$494,312**

### COPE: Candidate

**Income**
- Contributions: $1,272,335
- **Total Income**: $1,272,335

**Expenses**
- Member to Member: $-
- CLC Contributions: $19,850
- Legislative Candidates: $13,570
- Statewide Candidates: $66,250
- Political Support: $84,857
- Candidate IE: $-
- COPE Training: $-
- Salary and Operations: $148,214
- Legal Services: $24,195
- Miscellaneous: $1,350
- **Total Expenses**: $435,986

**Net Excess (Deficit) of Income Over Expenses**
- $836,350

### COPE: Prop/Ballot

**Income**
- Contributions: $2,138,144
- AFT Solidarity: $446,846
- **Total Income**: $2,673,260

**Expenses**
- Member Communications: $27,550
- State Ballot Initiatives: $20,000
- Local Ballot Initiatives: $-
- Fund for California's Future: $398,839
- Coalition Partners: $151,099
- Governmental Relations/Lobby Day: $71,108
- Salary and Operations: $134,636
- Legal Services: $17,079
- **Total Expenses**: $820,310

**Net Excess (Deficit) of Income Over Expenses**
- $1,852,950

### Allocation of Resources

- General Fund Expenditures: 42%
- Local Support: 16%
- Political/Legislative: 12%
- Governance: 12%
- Organizing: 12%
- Education Policy: 5%
- Communications & Publications: 3%
- Community Building: 3%

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*COPT Constitution requires the following transfers to special funds:
1. Legal Defense Grant: $0.65
2. CFT COPE: $3.65
3. Raoul Teilhet Scholarship Fund: $0.20
4. Military Fund: $0.10
5. Educational Issues: $0.15
6. Fund for California's Future (COPE): $2.00
7. Legal Advocacy Fund: $2.00